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## Fagdata move their cloud to Green Mountain

Fagdata, one of Scandinavia's technology-leading cloud companies, has today signed an agreement on data centre services with Green Mountain, Norway's leading data centre operator, to provide secure cloud services to its customers, to promote growth and to meet increased demand from customers. The data centre, which is located deep inside the mountain in a former NATO ammunition storage facility at Rennesøy, will provide safe and reliable services to Fagdatas' customers.

The agreement becomes a key component of Fagdata's cloud offer in Norway, where Fagdata has built a service concept to meet most needs. Fagdata especially focuses on the SMB market, as well as verticals within, particularly graphics-intensive application solutions. Their services and solutions are delivered under their own brand name FRONTDESK®.

"Fagdata is looking ahead and betting big. A change in customer needs, new security requirements and certifications in connection with GDPR and the new privacy laws, have actualized the importance of great data centre facilities. When we started our process adapting to these challenges one year ago, it was logical and natural for us to find the ultimate data centre. A larger focus on super modern technological solutions for the production of IT infrastructure-services, with hyper-converged computer platform and virtualization from Nutanix, and the latest in Virtual-Desktop Infrastructure from Citrix, needed matching data centre facilities", says Werner M. Neurauter, Chief Technical Officer of Fagdata.

Further, Neurauter says: "We mean that with the choice of Green Mountain as our new Primary Site, we not only match our state-of-the-art technology service platform for service production with the equivalent quality level on the data centre, but we can also rest assured that we are optimally equipped to meet future needs and challenges in terms of accessibility, safety and environment."

"This solution gives us the opportunity to produce and deliver services also to customers with very strict security and uptime requirements. Our latest initiative towards the construction industry with the Workstation Online service, delivered from Green Mountain, is one of many new focus areas that benefit from this collaboration" says Neurauter.

Fagdata's cloud services will be operated from Green Mountain's data centre DC1-Stavanger. The data centre has a cooling source from the adjacent fjord and uses gravity to bring cold water into the cooling station without using any energy. Green Mountain offers the highest level of security for storage of sensitive data and information in Scandinavia. Furthermore, Green Mountains' data centres operate solely on renewable energy which supports Fagdata's ambitions of sustainable development.

"It is a great pleasure to welcome Fagdata as a customer. We have been working for a while to get this agreement in place, and it is very satisfying to

achieve the trust of a technology leading company within cloud services such as Fagdata. This agreement helps Fagdata's ambition to offer their customers secure storage in one of the world's most efficient and green data centres", says Svein Atle Hagaseth, Chief Sales Officer of Green Mountain.

Smarter use of data is becoming one of the top priorities for today's companies. The company's data are so important that they cannot survive without them. This makes the quality of the underlying infrastructure even more critical. Green Mountain was the first data centre provider in Scandinavia to offer Tier III-certified data centre services that ensure that sensitive data and information are stored safely. This will give Fagdata's customers the best availability and security of data that is available in the market.

"We have many customers operating critical applications that require data centre services of top quality, high security and green solutions. With us, customers get all this in one package. We are constantly working to strengthen our organization, our services and our capacity as a data centre provider. This agreement with Fagdata is yet another proof that our commitment to quality has been a wise strategy", says Tor Kristian Gyland, Chief Executive Officer of Green Mountain.

## Fagdata

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**Fagdata** has over 20 years of experience in assisting Norwegian companies with good IT solutions, mapping needs, implementation, operations and support. We have been in business since the delivery consisted of an internet line, email and server, until today where almost everything can be delivered as a service from the cloud. Still, many people have local installations, servers and proprietary software, or are operating in the middle, on the way from the local installations to the clouds. We focus on helping our customers where they are in their development and making simple and cost-effective solutions, regardless of how far or short they have come.

A wide and varied portfolio, including basic functionality and solutions, is only possible when we are technologically ahead of time, looking at how the development is going and understanding how this will affect users' opportunities. We have the overview and insight and handle complexity in an area that is too challenging for many businesses.

**Green Mountain AS** design build and operate high security, robust wholesale colocation data centres.

Green Mountain currently have two data centres in Norway with plans to develop in other regions.

The data centres operate on 100% low cost renewable power and use of free cooling creating unique power efficiency.

The data centre near Stavanger (DC1-Stavanger) is built deep inside a mountain in a former high security NATO ammunition store.

The data centre in Telemark (DC2-Telemark) is in the 'cradle of hydro power' in Norway with multiple local hydro power plants.

Green Mountain are one of the largest operators in the sector in Norway with clients in finance, IT, Government, Health, O&G and others.

Learn more about Green Mountain: www.greenmountain.no

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